



March 17, 2009

Dear Valued Vendor Partner:

In keeping with our strategic initiative to increase operating efficiency and foster future growth, The Forzani Group Ltd. (FGL) is enhancing key systems components of its Supply Chain in an effort to improve the flow of merchandise to our retail stores. Among these enhancements as previously communicated to you is the implementation of EDI. We are firmly committed to increasing efficiencies and strongly believe that the implementation of EDI will significantly improve the business relationship between FGL and you, our vendor partner. Additionally, our EDI initiative will allow us to streamline order processing, expedite payments to vendors and improve shipment tracking and visibility.

FGL has partnered with SPS Commerce to facilitate this important conversion and they will be contacting you to explain the details of the program. During the month of April, you will be receiving a call informing you of the process to become an EDI trading partner with FGL. If you choose to use your existing EDI system, you will need to test compliance with SPS Commerce. If you are new to EDI or choose not to use your existing system then SPS Commerce can provide a number of FGL pre-built solutions to make it easy to participate. A decision of which solution you will be choosing is required by SPS Commerce no later than May 11, 2009.

It is critical that our entire vendor community on-boards with this EDI initiative, your cooperation and compliance will be anticipated by June 15, 2009. An EDI partnership is the foundation for doing continued business with FGL and includes the mandatory transaction sets as follows; Purchase Order (850), PO Acknowledgement (855), Invoice (810), Advance Ship Notice (856), and Bar Code Label. **Please note those vendors that sell to franchise only will initially be required to certify on the Invoice (810) transaction set only.

We will be hosting a special live webcast presentation on Thursday, April 9th, 2009 at 2:00 PM EST, 1:00 PM CST, 12:00 PM MST. Attendance of this webcast is strongly encouraged as it will introduce the program details and cover important deadlines. To register to attend the webcast (no fee involved) please visit the program website at:

www.spscommerce.net

Username: forzanivendor

Password: spscommerce

SPS Commerce has dedicated support representatives that are very knowledgeable regarding the FGL program and can guide you through the entire process. You can reach the SPS Team at (866) 245-8100 or e-mail them at: clientservices@spscommerce.com

We appreciate your ongoing support as we move forward with these and other important initiatives.

Sincerely,

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